

## Mission Statement

*“To provide convenient quality financial services to help our members reach their financial goals.”*

## Vision Statement

*“To become the financial institution of choice for our Mattel family.”*

## Core Values & Value Statements

### Play with Passion

by serving our Mattel family with personal touch.

### Play Together

by partnering with Mattel and our members to provide quality financial service.

### Play Fair

by acting with unwavering integrity in all aspects of our work.

### Play to Grow

by striving to make positive differences in the financial well being of our members while seeking continuous improvement.

## Board of Directors

Lloyd Jones, Chairman of the Board  
Frank Canko, Vice Chairman  
Jon Hernandez, Treasurer  
Randy Hollis, Secretary  
Raime Quick, Director  
George Benz, Director  
Brian Donahue, Director

## Supervisory Committee

Yvonne Fisher, Committee Chairman  
Diana Ritz, Member  
Michael Palumbo, Member

## Branch Location

Main Office  
333 Continental Boulevard, M1-0104  
El Segundo, California 90245  
1-310-252-4545 (Credit Union General Line)  
1-866-356-0077 (Phone Teller)



# 2012 Annual Report



## Chairman's Report

The Board of Directors is proud to share the results of another good year for Mattel Federal Credit Union. As the country and the financial services industry continued its slow recovery from the "Great Recession," The credit union continued to be strong and stable financially while never wavering in our commitment to providing excellent service to our Members.

Financially, the credit union ended 2012 with \$28,193,536 in Total Assets and just over \$10 million dollars in total loans. The credit union Management Team and Staff are focused on deepening Member Relationships and increasing loan growth in 2013. The additional revenue generated from these efforts will allow us further enhance the credit union Member experience.

On behalf of the Board of Directors and Committees, I thank you for your credit union membership. Without your support, our success would not be possible. I'd also like thank the Management and Staff, for your hard work in the past year.

Lloyd Jones, Chairman  
Board of Directors

## President's Report

Mattel Federal Credit Union has recovered financially in 2012. We effectively managed our bottom line and maintained a capital ratio of 7.71%, which is considered "well capitalized" by the National Credit Union Administration. We are proud to say that the credit union received a 4 Star Rating from the Bauer Financial Group, a nationally recognized company that rates financial institutions based on their financial strength,

We continued to provide training to our Volunteers, Management and Staff over the past year to improve processes, provide financial education and to ensure we are in compliance with the regulatory changes in 2012. We will continue to provide ongoing training to our Volunteers, Management Team, and Staff in the coming year. And finally, we introduced MOGL a new debit and credit card rewards program that allows our Members to get 10% cash rebate off of their bill at 1000's of participating restaurants in Southern California.

In the coming year, we will continue to introduce new products and services to our Members such as an overdraft protection program that provides an alternative to check cashing stores. We also plan to partner with DocuSign allow our Members to fund their loans with the credit union online from their home or place of work. We have also begun preparing for a data processing system conversion in July of 2014 that will improve service to our Members.

I'm optimistic about the future of the credit union and as we move through 2013. I want to thank all of the credit union Members for your loyalty and I look forward to a bright future for the credit union for many years to come.

Jon Hernandez  
Credit Union President

## Supervisory Committee Report

The Mattel Federal Credit Union Supervisory Committee is a volunteer group that works in an audit capacity to review many functions of the credit union throughout the year. I am pleased to provide this overview of the work completed in 2012 by the Supervisory Committee.

In addition to attending the credit union Board Meetings and meeting with the CEO quarterly, the Supervisory Committee conducted audits of member accounts, cash drawers, procedures, expenses and system reports.

We also met with both the NCUA Examiners and the outside CPA firm to review their independent audit findings. NCUA Examinations were conducted in March and December, 2012. As part of its annual audit, the CPA Firm reviewed the Credit Union's financial statements and its internal controls. It also conducted a Membership Account verification. We are pleased to report that our audit findings are consistent with our expectations.

We will continue to do our best to serve the Credit Union and its members and welcome any questions, concerns or other feedback Members may have.

Yvonne Fisher, Chairman  
Supervisory Committee

### STATEMENT OF FINANCIAL CONDITION AS OF 12/31/12

<b>ASSETS</b>		
Consumer Loans	\$ 7,030,041	
Real Estate Loans	\$ 3,173,223	
Total Loans		\$10,203,264
(Less Allowance for Loan Losses)		\$ (341,563)
Cash		\$ 3,873,585
Investments		\$14,374,251
Other Assets		\$ 119,999
<b>TOTAL ASSETS</b>		<b>\$28,193,536</b>
<b>LIABILITIES &amp; EQUITY</b>		
Total Liabilities		\$ 22,376
Member Deposits	\$25,998,521	
Non-Member Deposits	\$ 0	
Total Deposits		\$25,998,521
Regular Reserve	\$ 250,000	
Undivided Earnings	\$ 1,922,639	
Total Reserves		\$ 2,172,639
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<b>\$28,193,536</b>

### INCOME STATEMENT AS OF 12/31/12

<b>OPERATING INCOME</b>	
Income from Loans	\$ 567,786
Income from Investments	\$ 179,892
Income from Fees	\$ 51,092
Income from Miscellaneous	\$ 31,624
<b>TOTAL OPERATING INCOME</b>	<b>\$ 830,394</b>
<b>OPERATING EXPENSES</b>	
Operating Expenses	\$ 762,098
Dividend Expenses	\$ 24,271
Non-Operating Expenses	\$ 0
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 786,369</b>
<b>TOTAL NET INCOME</b>	<b>\$ 44,025</b>