

## 2007 Leadership Team

### Board of Directors

Lloyd Jones, Chairman  
Frank Canko, Vice Chairman  
Jon Hernandez, Treasurer  
Randy Hollis, Secretary  
Dianne Douglas, Director  
Raime Quick, Director  
Johnathan Barhite, Director

### Supervisory Committee

Melina Fleming, Chairman  
Jolene Jackson, Committee Member

### Asset & Liability Committee

Frank Canko, Chairman  
Randy Hollis, Committee Member  
Jon Hernandez, Committee Member

### Management & Staff

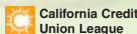
Jon Hernandez, President  
Joy Porter, Operations Officer  
Ana Hernandez, Operations Officer  
Jay Lee, Operations Officer  
Kim Raiford, Loan Officer  
Sonia Lupercio, Accounting Coordinator  
Leigh Krol, Fisher Price Branch Coordinator  
Yesenia Enciso, Collections & Loan Processor  
Alicia Quintana, Member Service Representative  
Salina Yan, Member Service Representative  
Sarah Viray, Member Service Representative



333 Continental Blvd, El Segundo, CA 90245  
(310) 252-4545 • Fax: (310) 252-3819 • [www.mattelfcu.org](http://www.mattelfcu.org)  
24-Hour Phone Teller: (310) 252-3800

**Fisher Price Branch Office**  
636 Girard Avenue (3rd Floor) East Aurora, NY 14052  
(716) 687-8133 Fax (716) 687-8126

**ATM Locations**  
Main Office – 333 Continental Blvd., El Segundo CA 90245  
Fisher-Price (in the Toy store)  
636 Girard Ave., East Aurora, NY 14052



## Keeping It Green



## MATTEL FEDERAL CREDIT UNION



## Annual Report 2007

# Message From the Chairman

**M**embers of Mattel Federal Credit Union (MFCU) enjoy all of the financial values that characterize the worldwide credit union movement. They also enjoy a personal, hometown atmosphere, one that combines friendly service with a broad range of benefits. This unique brand of service is inherently “green,” in that it maximizes service while safeguarding resources.

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***“Members... enjoy a personal, hometown atmosphere, one that combines friendly service with a broad range of benefits”***

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In 2007 your Credit Union was pleased to celebrate the Grand Opening of a new, Fisher Price Branch Office in East Aurora, New York. This addition not only extends the benefits of membership to more individuals; it also strengthens our financial base, paving the way for future growth and service improvements.

Many of your Credit Union’s achievements in 2007 furthered a “green” agenda. For example, we helped save time, money, stamps and gas for our members by implementing free e-statements and enhancing security features for our online banking service. We also expanded the limits for our Home Equity Line of Credit (HELOC) loan, maintaining an affordable source of funds for more consumer needs.

To improve the efficiency of internal operations, MFCU implemented Check 21 Image Services in 2007, which provides immediate check processing. We also

conducted Member Account Verifications to ensure greater account accuracy; and initiated research for an enhanced Data Processing System scheduled for implementation in June, 2009.

MFCU performed well in key areas of operation in 2007. Net Worth rose from \$2,759,005 in 2006 to \$2,958,060 in 2007, an increase of \$199,055, or 7.21%. To offset underperforming national loan activity, we grew investments from \$5,816,773 in 2006 to \$6,798,479 in 2007, a substantial 16.88% increase. And even though the national subprime mortgage crisis created a challenging loan environment, we transacted a healthy \$16,559,255 in member loans during 2007.

*MFCU also is proud that we paid our Members \$524,164 in dividends during 2007, a 35.02% increase over the \$388,218 paid in 2006.*

In 2008, Mattel FCU will implement a full agenda of service improvements. These include preparation for the upgrade in our data processing system for faster, more efficient account access; the completion and testing of a Disaster Recovery Plan to protect member resources; ongoing employee training through the On-Line Credit Union University; and the introduction of Free Financial Literacy Seminars on topics of interest to all members, such as Mortgage Basics, Budgeting, and more.

On behalf of your volunteer Board of Directors and Committees, I’d like to thank the dedicated, professional staff of MFCU for making all members feel welcome in their financial home. I would also like to extend my sincere appreciation to each and every member. Your enthusiastic support of our products and services keeps us strong, and inspires us to continually serve you better. Together, we will build a green and prosperous future.

**Lloyd Jones**, Chairman  
Board of Directors



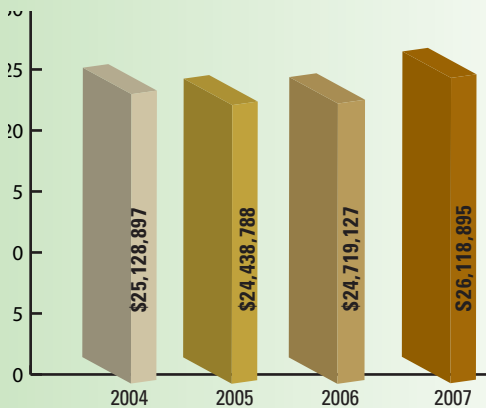
# Supervisory Committee Report

The Supervisory Committee performs a vital role at your Credit Union. We ensure that our operations are safe, sound, and in compliance with all applicable laws and regulations. We also ascertain that all records and internal controls are properly maintained.

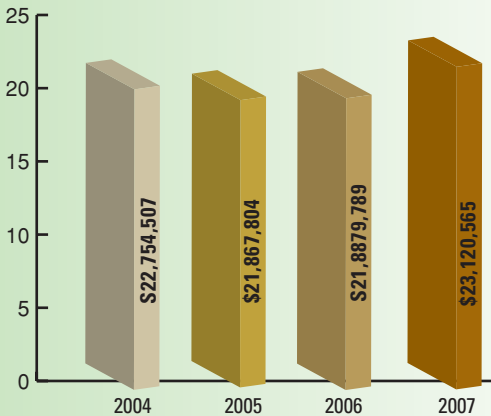
In 2007, the Committee retained the services of a certified public accounting firm to perform the annual audit and verification of member accounts. In addition, an internal cash audit was performed quarterly; the Membership Account Verification was conducted in December, 2007; and the Supervisory audit was completed in March, 2007. We also certified the Revised Allowance for Loan Losses Methodology in 2007. In accordance with a 12-month cycle, the National Credit Union Administration (NCUA) conducted its examination in June, 2007. As a result of these and our own, ongoing observations, the Supervisory Committee is pleased to report that Mattel Federal Credit Union is safe, sound, and in compliance with all applicable laws and regulations.

**Melina Fleming**, Chairperson  
Supervisory Committee

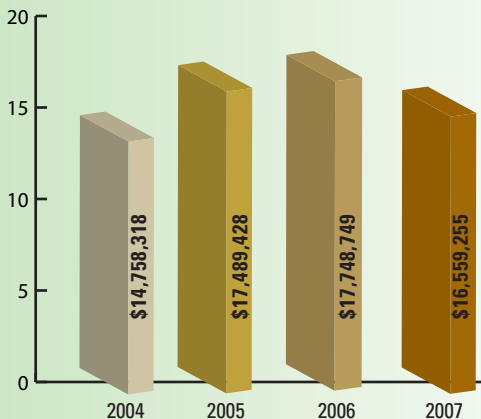
## ASSET GROWTH



## MEMBER DEPOSIT GROWTH



## LOAN GROWTH



## Our Membership Family

All employees of the groups below are eligible to join Mattel Federal Credit Union. And, once they join, their family members become eligible for membership.

- **Mattel, Inc.**
- **Fisher-Price**
- **American Girl**
- **Radica**

## Mission Statement:

*To protect our members' assets  
while providing quality financial  
products and services with  
commitment to professionalism,  
fair pricing, and convenience*

## Vision Statement:

*To provide a stable, equitable,  
and pleasant atmosphere for  
our members and employees*



## Statement of Financial Condition as of December 31

Assets	2007
Consumer Loans	10,062,954
Real Estate Loans	6,496,301
Total Loans	\$ 16,559,255
Allowance for Loan Losses	(95,969)
Cash	2,635,666
Investments	6,798,479
Other Assets	221,464
<b>Total Assets</b>	<b>\$26,118,895</b>

### Liabilities & Equity

Total Liabilities	40,270
Member Deposits	23,120,565
Non-Member Deposits	0
Total Shares/Deposits	23,120,565
Reserves	311,658
Undivided Earnings	2,646,403
Total Equity	2,958,060
<b>Total Liabilities &amp; Equity</b>	<b>\$ 26,118,895</b>

## Statement of Income & Expense as of December 31

Income	2007
Income from Loans	\$ 1,194,096
Income from Investments	424,697
Other Income	109,422
<b>Total Income</b>	<b>1,728,215</b>

### Expenses

Operating Expenses	1,004,995
Non-Operating Expenses	0
Dividend Expenses	524,164
<b>Total Expenses</b>	<b>\$ 1,529,159</b>
<b>Total Net Income</b>	<b>\$ 199,056</b>

All member accounts are federally insured up to \$100,000 by the National Credit Union Administration (NCUA), a U.S. government agency. In addition, Individual Retirement Accounts (IRAs) are separately insured for up to an additional \$250,000.