



Annual Meeting Minutes June 23, 2021

CALL TO ORDER:

After it was determined that a quorum was present, Credit Union President Jon Hernandez called the Annual Meeting to order at 5:02 p.m. Jon welcomed everyone and introduced the Board of Directors, Supervisory Committee Members and Staff in attendance.

READING AND APPROVAL OF MINUTES OF THE 2020 ANNUAL MEETING:

It was moved by Jeanette Dalgado, seconded by Shari Madison, and unanimously carried to approve the minutes of the June 24, 2020 Annual Meeting.

CHAIRMAN'S REPORT:

Board Chairman Randy Hollis thanked everyone for attending the virtual annual meeting and for their continued support of the credit union. 2020 from a financial perspective was a good year for the credit union, with improvement in almost all categories while operating through the pandemic. The credit union continues to focus on member access and staff training. Mr. Hollis further thanked the staff, management and volunteers for everything they do. Additionally, Mr. Hollis thanked the Members for their understanding and support through the pandemic.

TREASURER'S REPORT:

The credit union continues to perform well despite the pandemic. There has been a significant increase in total assets and member deposits from 2019 to 2020. The loan portfolio increased from \$17M to \$19M. Net income increase in 2020 to \$77.8K from \$74.2K in 2019. The expense ratio decreased to 2.87%. ROA in 2020 was at 0.25% and capital ratio was at 9.08%, above the required 6% threshold for credit unions, showing that the credit union is in a good financial position.

SUPERVISORY COMMITTEE REPORT:

Included herein and made part thereof,

- NCUA Examination conducted for period ending March 2020
- External Audit conducted for period ending December 2019 and December 2020 with no material findings.
- Internal Cash Audit performed quarterly

RESULTS OF CURRENT ELECTION:

Since there were no nominations received, the incumbent Randy Hollis and Vlad Marinescu shall serve for another 3-year term.

PRESIDENT'S REPORT:

Jon reported on the achievements in 2020 and the goals and objectives for 2021:

- Disaster and Pandemic Assistance program, aiding our members in \$1.9M in loan payment extensions and emergency loans.
- Enhanced Real Estate and HELOC program, offering second homes and investment properties which led to funding over \$7.7M.
- Enhanced the total value of primary residence and secondary home.
- CarScouts no contact car purchase helped members finance vehicles with over \$513K without setting foot in a dealership, which was perfectly timed for the pandemic.
- Initiative to enhance remote services with text banking and online chat during business hours in 2021.
- Initiative to enhance new accounts.

- Initiative to enhance loan interview and funding procedures to be more member friendly.
- Initiative to go paperless and maximize the use of electronic signatures for member convenience, when possible.
- Renovated the credit union branch to move to our own entrance, just roughly 20 feet away from where the credit union has been located.

Jon Hernandez provided an update on the Pandemic response by the Credit Union. The Credit Union was temporarily located at a sister credit union's branch at CalCom FCU in Torrance. The Credit Union is now at our brand-new office at the same location as before. Health and safety protocols will remain in place for member and staff safety. Loan Payment Extensions will end at the end of June 2021. The Credit Union continued to donate to homeless students at local colleges as well as food for our local healthcare workers. Mr. Hernandez thanked the members for their understanding while the Credit Union was undergoing the renovation and temporarily locating to the CalCom branch.

He encouraged everyone to read the annual report and to ask him or one of the credit union personnel for any questions. He thanked the departments who assisted in organizing the meeting. Finally, he expressed appreciation to all volunteers, staff, and members for their contribution to the credit union's success.

Old or New Business:

No items to report.

RESULTS OF CURRENT ELECTION:

Since there were no nominations received, the incumbent Frank Canko, Ramie Quick, Michael Palumbo shall serve for another 3-year term.

ADJOURNMENT:

There being no further business to conduct a motion was made by Rose Rodriguez to adjourn the meeting and seconded by Precious Quintana. The meeting adjourned at 5:22 p.m.



Aron Harrington – Recording Secretary